

<b>SOLICITATION, OFFER AND AWARD</b>			1. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700)		RATING	PAGE 1	OF PAGES 85
2. CONTRACT NO.		3. SOLICITATION NO. W9133L-17-R-0035		4. TYPE OF SOLICITATION <input type="checkbox"/> SEALED BID (IFB) <input checked="" type="checkbox"/> NEGOTIATED (RFP)		5. DATE ISSUED 11 May 2017	
6. REQUISITION/PURCHASE NO. F9WFX15335AW02		7. ISSUED BY NGB-AQ - W9133L 111 SOUTH GEORGE MASON DR BLDG. 2, 4TH FLOOR ARLINGTON VA 22204-1373  CODE W9133L TEL: 703 604-4186 FAX: 703-607-1742		8. ADDRESS OFFER TO (If other than Item 7)  <b>See Item 7</b>  CODE TEL: FAX:			

NOTE: In sealed bid solicitations "offer" and "offeror" mean "bid" and "bidder".

### SOLICITATION

9. Sealed offers in original and 0 copies for furnishing the supplies or services in the Schedule will be received at the place specified in Item 8, or if handcarried, in the depository located in \_\_\_\_\_ until \_\_\_\_\_ local time \_\_\_\_\_ (Hour) (Date)

CAUTION - LATE Submissions, Modifications, and Withdrawals: See Section L, Provision No. 52.214-7 or 52.215-1. All offers are subject to all terms and conditions contained in this solicitation.

10. FOR INFORMATION CALL:	A. NAME ELIZABETH R. HENDERSON	B. TELEPHONE (Include area code) (NO COLLECT CALLS)	C. E-MAIL ADDRESS elizabeth.r.henderson6.mil@mail.mil
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### OFFER (Must be fully completed by offeror)

NOTE: Item 12 does not apply if the solicitation includes the provisions at 52.214-16, Minimum Bid Acceptance Period.

12. In compliance with the above, the undersigned agrees, if this offer is accepted within \_\_\_\_\_ calendar days (60 calendar days unless a different period is inserted by the offeror) from the date for receipt of offers specified above, to furnish any or all items upon which prices are offered at the price set opposite each item, delivered at the designated point(s), within the time specified in the schedule.

13. DISCOUNT FOR PROMPT PAYMENT (See Section I, Clause No. 52.232-8)			
14. ACKNOWLEDGMENT OF AMENDMENTS (The offeror acknowledges receipt of amendments to the SOLICITATION for offerors and related documents numbered and dated):	AMENDMENT NO.	DATE	AMENDMENT NO.

15A. NAME AND ADDRESS OF OFFEROR	CODE	FACILITY	16. NAME AND TITLE OF PERSON AUTHORIZED TO SIGN OFFER (Type or print)
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15B. TELEPHONE NO (Include area code)	15C. CHECK IF REMITTANCE ADDRESS IS DIFFERENT FROM ABOVE - ENTER SUCH ADDRESS IN SCHEDULE. <input type="checkbox"/>	17. SIGNATURE	18. OFFER DATE
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### AWARD (To be completed by Government)

19. ACCEPTED AS TO ITEMS NUMBERED	20. AMOUNT	21. ACCOUNTING AND APPROPRIATION	
22. AUTHORITY FOR USING OTHER THAN FULL AND OPEN COMPETITION: <input type="checkbox"/> 10 U.S.C. 2304(c)( ) <input type="checkbox"/> 41 U.S.C. 253(c)( )		23. SUBMIT INVOICES TO ADDRESS SHOWN IN (4 copies unless otherwise specified)	ITEM
24. ADMINISTERED BY (If other than Item 7)	CODE	25. PAYMENT WILL BE MADE BY	CODE
26. NAME OF CONTRACTING OFFICER (Type or print)  TEL: EMAIL:		27. UNITED STATES OF AMERICA  (Signature of Contracting Officer)	28. AWARD DATE

IMPORTANT - Award will be made on this Form, or on Standard Form 26, or by other authorized official written notice.

## Section B - Supplies or Services and Prices

ITEM NO	SUPPLIES/SERVICES	MAX QUANTITY	UNIT	UNIT PRICE	MAX AMOUNT
0001	Adversary Air FFP A3 Adversary Air Support Services FOB: Destination PURCHASE REQUEST NUMBER: F9WFX15335AW02	UNDEFINED	Lot		

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MAX  
NET AMT

ITEM NO	SUPPLIES/SERVICES	MAX QUANTITY	UNIT	UNIT PRICE	MAX AMOUNT
0002	CMRA FFP CMRA FOB: Destination	1	Months		

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MAX  
NET AMT

ITEM NO	SUPPLIES/SERVICES	MAX QUANTITY UNDEFINED	UNIT	UNIT PRICE	MAX AMOUNT
1001 OPTION	Adversary Air FFP A3 Adversary Air Support Services FOB: Destination		Lot		

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MAX  
NET AMT

ITEM NO	SUPPLIES/SERVICES	MAX QUANTITY 1	UNIT	UNIT PRICE	MAX AMOUNT
1002 OPTION	CMRA FFP CMRA FOB: Destination		Months		

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MAX  
NET AMT

ITEM NO	SUPPLIES/SERVICES	MAX QUANTITY UNDEFINED	UNIT	UNIT PRICE	MAX AMOUNT
2001 OPTION	Adversary Air FFP A3 Adversary Air Support Services FOB: Destination		Lot		

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MAX  
NET AMT

ITEM NO	SUPPLIES/SERVICES	MAX QUANTITY 1	UNIT	UNIT PRICE	MAX AMOUNT
2002 OPTION	CMRA FFP CMRA FOB: Destination		Months		

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MAX  
NET AMT

ITEM NO	SUPPLIES/SERVICES	MAX QUANTITY UNDEFINED	UNIT	UNIT PRICE	MAX AMOUNT
3001 OPTION	Adversary Air FFP A3 Adversary Air Support Services FOB: Destination		Lot		

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MAX  
NET AMT

ITEM NO	SUPPLIES/SERVICES	MAX QUANTITY 1	UNIT	UNIT PRICE	MAX AMOUNT
3002 OPTION	CMRA FFP CMRA FOB: Destination		Months		

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MAX  
NET AMT

ITEM NO	SUPPLIES/SERVICES	MAX QUANTITY UNDEFINED	UNIT	UNIT PRICE	MAX AMOUNT
4001 OPTION	Adversary Air FFP A3 Adversary Air Support Services FOB: Destination		Lot		

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MAX  
NET AMT

ITEM NO	SUPPLIES/SERVICES	MAX QUANTITY 1	UNIT	UNIT PRICE	MAX AMOUNT
4002 OPTION	CMRA FFP CMRA FOB: Destination		Months		

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MAX  
NET AMT

ITEM NO	SUPPLIES/SERVICES	MAX QUANTITY	UNIT	UNIT PRICE	MAX AMOUNT
5001 OPTION	52.217-8 - Option to Extend Services FFP FOB: Destination	UNDEFINED	Months		
					<hr/>
					MAX NET AMT

#### CONTRACT MINIMUM/MAXIMUM QUANTITY AND CONTRACT VALUE

The minimum quantity and contract value for all orders issued against this contract shall not be less than the minimum quantity and contract value stated in the following table. The maximum quantity and contract value for all orders issued against this contract shall not exceed the maximum quantity and contract value stated in the following table.

MINIMUM QUANTITY	MINIMUM AMOUNT	MAXIMUM QUANTITY	MAXIMUM AMOUNT
	\$500,000.00		\$38,500,000.00

#### DELIVERY/TASK ORDER MINIMUM/MAXIMUM QUANTITY AND ORDER VALUE

The minimum quantity and order value for each Delivery/Task Order issued shall not be less than the minimum quantity and order value stated in the following table. The maximum quantity and order value for each Delivery/Task Order issued shall not exceed the maximum quantity and order value stated in the following table.

MINIMUM QUANTITY	MINIMUM AMOUNT	MAXIMUM QUANTITY	MAXIMUM AMOUNT
	\$50,000.00		\$6,000,000.00

#### CLIN DELIVERY/TASK ORDER MINIMUM/MAXIMUM QUANTITY AND CLIN ORDER VALUE

The minimum quantity and order value for the given Delivery/Task Order issued for this CLIN shall not be less than the minimum quantity and order value stated in the following table. The maximum quantity and order value for the given Delivery/Task Order issued for this CLIN shall not exceed the maximum quantity and order value stated in the

following table.

CLIN	MINIMUM QUANTITY	MINIMUM AMOUNT	MAXIMUM QUANTITY	MAXIMUM AMOUNT
0001		\$		\$
0002		\$		\$
1001		\$		\$
1002		\$		\$
2001		\$		\$
2002		\$		\$
3001		\$		\$
3002		\$		\$
4001		\$		\$
4002		\$		\$
5001		\$		\$

IDIQ MIN AND MAX

IDIQ Information:

This is a single award IDIQ with a minimum dollar value at \$500,000.00 and a maximum ceiling of \$38,500,000.00.



## Section C - Descriptions and Specifications

### PWS

#### PERFORMANCE WORK STATEMENT (PWS)

#### FOR

#### *Adversary Air Support (AAS) Services*

### 1. General

**1.1 Scope of Work:** The contractor shall support the Air National Guard/A3O with AAS sorties in order to facilitate training for the Weapons School, Red Flag, and Operational Test adversary support. All aircraft support will be conducted within the United States. The contractor's responsibilities will consist of operating, maintaining, and performance of tactically-relevant aircraft for air-to-air tracking, targeting, and AAS operations, to include associated equipment systems that interface with various platforms and ground force personnel. AAS sorties will integrate as part of the Aggressor Force in support of the Air National Guard adversary air requirements. AAS will simulate non-western threat aircraft capabilities in an air-air environment. The contractor will be available to provide face-to-face mission briefs and debriefs. The contractor shall provide all aircraft, aircrews, and maintenance personnel to support AAS sorties flown.

**1.2 Background:** Air National Guard (ANG) A3O requires adversary air to help increase fighter squadron combat mission readiness.

**1.3 Period of Performance (PoP).** The Period of Performance shall be one (1) Base Year of 12 months and four (4) 12-month option years.

**1.4 Place of Performance.** Primary locations for contract performance are: Volk Field, WI; Alpena, MI; Gulfport, LA; Savannah, GA; Klamath Falls, OR; Oahu, HI; or other locations approved by mutual agreement.

**1.5 Operating Hours.** The contractor shall provide services as scheduled 24 hours a day and seven (7) days a week. Exceptions include recognized US holidays, when the Government facility/installation is closed due to local or national emergencies, administrative closings, or similar Government-directed facility/installation closings.

The contractor shall not perform services on the 10 recognized government holidays.

**1.6 Quality Control (QC).** The contractor shall develop and maintain an effective QC Plan (QCP) to ensure services are performed in accordance with this PWS.

**1.7 Security Requirements.** The contractor shall comply with all applicable installation/facility access and local security policies and procedures.

**1.8 Pilot Minimum Standards:** Federal Aviation Administration Letter of Authorization (LOA) in proposed aircraft; Current FAA Class II medical rating performed at the contractor's expense; FAA instrument rating; FAA commercial pilot license; 700 tactical, fixed wing flight hours in a USN, USMC, or USAF jet aircraft; Pilot shall be a Subject Matter Expert (SME) on the AAS regulations and TTPs. Shall have a SECRET security clearance.

**1.9 Contract Manager (CM).** The contractor shall designate a CM who shall ensure performance under this contract. The name of this person, and an alternate who shall act for the contractor when the CM is absent, shall be designated in writing to the KO.

**1.10 Safety.** Designated onsite Contractor safety officer or designated safety representative will report all aircraft accidents and incidents immediately to the KO, and if on a military range, the Commanding Officer in accordance with the Mishap/Incident Response Guidance (M/IRG). This procedure provides a standardization guide for initial reporting required in the event of an aviation Mishap/Incident, non-aviation mishap or event requiring special reporting involving aircraft or personnel. The senior contractor's representative at the mishap/incident site will contact the points of contact listed below immediately; they in turn will contact the appropriate offices. Any accidents/damage to the aircraft which occur during operation of the aircraft and contributing factor shall be the responsibility of the contractor. All costs to repair or replace aircraft parts and all additional ferry costs or travel costs that occur as a result of the accident shall be borne by the contractor. Responsibility for any damage to aircraft that results from other than pilot error will be determined on a case-by-case basis.

**1.11 Government Furnished Property, Material, Equipment and Services (GFP/M/E/S):** Contractor duties will be performed at military ranges and military operating areas. The Government will provide the property, material, equipment, and/or services listed below:

*Property:* The Government will furnish the necessary workspace for the contractor to perform services outlined in this PWS to include desk space, telephones, computers and other items necessary to maintain an office environment. Aircraft will not be charged parking fees.

*Materials:* The Government shall provide administrative supplies it deems necessary for the support of the duties required in this contract.

*Equipment:* During the performance of the contract, Contractor will be provided access to the following Government Equipment on a "non-interference" basis:

- Self servicing nitrogen cart along with high pressure nitrogen and pure nitrogen.
- Universal Aircraft Tow bar
- MC-2A Low Pac, NF-2 Lite Cart, LOX Cart
- B-1 Maintenance Stand, B-4 Maintenance Stand
- Land Mobile Radio (and frequencies)
- Access to Wheel and Tire Shop
- Hangar Space as Available

*Utilities:* All utilities in the facility will be available for the contractor's use in the performance of this contract.

**1.12 Contractor Furnished Property, Materials, and Equipment (CFP/M/E):** Except for those items specifically stated to be Government-Furnished, the contractor shall furnish everything required to perform these services.

The contractor shall at all times manage and operate the aircraft under its own direction and control in accordance with the Federal Aviation Regulations, and the Government Flight Rules approved Flight Procedures.

The contractor must provide all materials and support equipment required to maintain its aircraft. The contractor may have use of common ground support equipment and special tools and test equipment on a non-interference basis.

**1.13 Consumables:** The price per flight hour shall be at a wet rate including consumables such as: fuel, oil, oxygen, nitrogen, coolant.

Fuel will be provided at Government rates. Government rate fuel will NOT be used for any other flights/efforts other than those scheduled/ordered under this contract.

## **2. Requirements.**

The contractor shall provide:

**2.1 Sorties Support.** Support the ANG with AAS sorties in order to facilitate exercise and training event adversary support. Each sortie will be approximately 60-90 minutes. The contractor's responsibilities will consist of operating, maintaining, and performance of tactically-relevant aircraft for air-to-air tracking, targeting, and AAS operations, to include associated equipment systems that interface with various platforms and ground force personnel. AAS sorties shall integrate as part of each exercise in support of adversary air requirements. AAS shall simulate non-western threat aircraft capabilities in an air-air and air-ground environment.

Tactical profiles may include, Beyond Visual Range (BVR) engagements, operational test support, dissimilar air combat maneuvers, offensive & defensive, with-in visual range maneuvers, multi-ship tactics and merges and flight from 300 feet AGL to 25,000 feet MSL. The contractor shall be available to provide face-to-face mission briefs and debriefs for every mission at a Secret level. The contractor shall provide all aircraft, aircrews, and maintenance personnel to support AAS sorties flown.

Approximate flight hours will be 100 - 2500 over the course of the contract. Typical sortie rates are expected to be a daily 4-turn-4 supporting unit and exercise level training.

The Contractor shall:

Provide scheduling support consistent with each squadron's scheduling requirements. The POC must be available during operational periods. The contractor shall also designate a point of contact (company dispatcher, duty officer) for rapid response after duty hours. The POC listing shall be kept on file and updated as necessary.

For mission planning and scheduling the Government shall give the contractor at least 12 hours advance notice before making major changes to the flying schedule requests. Flight operations may be scheduled and conducted at any time, 24 hours a day seven (7) days a week. Coordination will occur between the assigned schedulers.

The Pilot in Command (PIC) has the final authority to determine whether an aircraft is airworthy and whether to launch or terminate a mission.

All aircrew will be available for **pre- and post-mission briefings within 60 minutes after landing** unless otherwise coordinated with the applicable exercise director or flight lead.

Contractor shall provide qualified, medically, and psychologically fit personnel consistent with the intended mission, duration and projected area of operation.

## **2.2 Operation of Aircraft: The contractor shall:**

Operate the aircraft to fly in formations up to a 6-ship as part of available adversary forces, and will be available for a minimum on station time of 60-minute sessions. Flying will be over land and over water. The aircraft performance required capabilities are indicated below:

Provide aircraft that are capable of attack speeds of 350 knots indicated and be able to sustain maximum +5G and -2G turns. Aircraft shall have the capability to reach an elevation of 25,000 MSL.

Ensure Aircraft can maintain loiter time of no less than 60 minutes on station, 100 nautical miles from base. When available, external tanks may be used to achieve time on station, provided that speed/turn and mission store requirements are maintained. AAR (Air to Air Refueling) may be utilized when necessary.

All aircraft shall be operated in accordance with applicable Government aeronautical regulations, including United States Air Force (USAF) and local military flying directives.

## **2.3 Equipment Requirements: The contractor shall:**

Use the aircraft that is capable of recording all inter/intra flight communications and video of aircraft performance data and simulated shot data via an in-flight recording system comparable to those used in mil-spec aircraft (ex. F-15E, F-16, F-18, A-10, and AV-8). These recordings must be easily digitally transferred to an audio/video playback system for the primary use of mission de-briefs.

Each aircraft shall be fire-control radar or jammer capable. Fire-control radars are desired to provide high-end, near-peer adversary capabilities. The Fire-control radars provide an aircraft and the pilot the capability to deliberately find, track, and employ ordnance against an opposing aircraft. Additionally, a radar track provides in-cockpit, self-defense indications to the pilot whose aircraft is being targeted by an adversary. An emission generator/radar generator only

transmits a signal and neither provides targeting capability nor self-protection indications to the aircraft/pilot being targeted.

Ensure one type of FAA approved Navigation System is functional on each aircraft such as: Tactical Air Navigation (TACAN), Automatic Direction Finder (ADF) Receiver System, with ADF indicator, Very High Frequency Omni Directional Range (VOR), or Global Positioning Systems (GPS),, etc. A GPS must be available for operations in remote areas where other navigational aids are not available.

Provide at least two (2) Very High Frequency/Ultra High Frequency (VHF/UHF) radios in each aircraft. One radio in each aircraft must be UHF.

## 2.4 Logistics

*Public Aircraft Operation.* The flight operations required by this contract have been determined to be Public Aircraft Operations (PAO) and shall be conducted under the USAF Technical Airworthiness Authority (TAA).

The Contractor shall obtain the appropriate TAA/DTA issued Airworthiness Flight Authorization prior to conducting any Contractor Owned Contractor Operated (COCO) flight operations under this contract and provide to the COR prior to the start of flight operations.

*Maintenance.* The Contractor shall maintain the aircraft IAW applicable regulations and standards.

*Operations.* The Contractor shall operate the aircraft under 14 CFR. The contractor shall have a documented Standards and Evaluations (STAN EVAL) program to monitor pilots. The contractor shall have documented processes to include, but not limited to, train aircrew and document risk analysis, standardized crew communications, crew resource management, and deficiency reporting. The contractor shall maintain an initial and recurring training and evaluation documentation folder for each crew member.

TECHNICAL EXHIBIT 1  
Performance Requirements Summary

PWS Paragraph	Task	Performance Standard	Acceptable Quality Levels (AQL)	Surveillance Method / By Whom
5.2	Provide Adversary Air sorties meeting the needs of the specified exercise, with aircraft and personnel as described in Sect. 5.2	95% of Sorties provided for any given exercise. 95% of sorties provided over the period of performance.	0% failure of the contractor over the period of performance (POP).	COR will audit After Action Report from the Contractor.

## Section E - Inspection and Acceptance

### INSPECTION LOCATION

Inspection/ Acceptance location will be determined with each Task Order.

## Section F - Deliveries or Performance

## Section I - Contract Clauses

### CLAUSES INCORPORATED BY REFERENCE

### CLAUSES INCORPORATED BY FULL TEXT

### Exhibit/Attachment Table of Contents

DOCUMENT TYPE	DESCRIPTION	PAGES	DATE
Attachment 1	Attachment 1 - Adversary 1 Air Bidding Assumptions		07-APR-2017
Attachment 2	Attachment 2 - Sample Letter	1	
Attachment 3	Attachment 3 - Past Performance Questionnaire	3	

## Section K - Representations, Certifications and Other Statements of Offerors

## Section L - Instructions, Conditions and Notices to Bidders

### 52.216-1 TYPE OF CONTRACT (APR 1984)

The Government contemplates award of an Indefinite Delivery, Indefinite Quantity (IDIQ) Firm Fixed Price (FFP) contract resulting from this solicitation.

## PROPOSAL SUBMISSION (Section L)

### 1. Introduction.

Proposals shall be submitted prior to the closing date and time identified on SF 33, to the following address:

[Contract Specialist \(CS\) Elizabeth R. Henderson, TSgt  
Elizabeth.r.henderson6.mil@mail.mil](mailto:Elizabeth.r.henderson6.mil@mail.mil)

Due date for proposals is 26 May 2017 by 12:00pm EST.

All questions regarding this solicitation shall be submitted in writing via email to: [elizabeth.r.henderson6.mil@mail.mil](mailto:elizabeth.r.henderson6.mil@mail.mil) . All questions are due by 18 May 2017 by 12:00pm EST.

### 2. Proposal Submission Requirements

- a. The selection of a source for award purposes will be conducted utilizing source selection (negotiated) procedures as delineated in FAR Part 15.3. Offers will be evaluated using the criteria in Section M “Evaluation Factors for Award.”
- b. It is the Government’s intention to award without discussions. Offerors are encouraged to present their best technical proposal and prices in their initial proposal submission. However, in accordance with (IAW) FAR Part 15.306, should discussions become necessary, the Government reserves the right to hold them.
- c. All referenced documents for this solicitation are available on the Federal Business Opportunities (FedBizOpps) website at <https://www.fbo.gov>. Potential offerors are encouraged to subscribe for real-time e-mail notifications when information has been posted to the website for this solicitation.
- d. Proposal Preparation Instructions
  - 1) Offeror’s proposal shall consist of the following volumes:  
  
Volume I: General  
Volume II: Mission Capability

Volume III: Past Performance  
 Volume IV: Small Business Participation Plan  
 Volume V: Price

**e. Proposal Format**

- 1) Offerors shall submit an original copy listed in paragraph (c) below of their proposal.
- 2) Exceptions. Offerors are required to meet all solicitation requirements, such as terms and conditions, representations and certifications, and technical requirements, in addition to those identified as evaluation factors (Sections A through M). ***Offerors are cautioned that taking an exception may render the offer ineligible for award. It is recommended that the Offeror contact the Contracting Officer immediately/prior to solicitation closing upon identifying an area that may result in an exception.***
- 3) The proposals shall be organized into five (5) volumes. Each volume of the proposal should be separately bound in a three-ring loose leaf binder. All text shall be single spaced and printed black on white paper (Black and white requirement does not apply to graphics, photos, etc., Company stationary and logos are acceptable). Printing shall be easily readable (12-pitch type or 10 point proportional spacing.) Page limitations are as follows:

VOLUME	TITLE	NO. HARD COPIES	NO. OF DIGITAL COPIES (CD ROM)	PAGE LIMITS
I	General	1	1	N/A
II	Mission Capability	3	1	20
III	Past Performance	1	1	3 pages per reference
IV	Small Business Participation Proposal	1	1	N/A
V	Price	1	1	N/A

**f. Proposal Content**

**1) Volume I – General**

Offerors are required to submit a completed SF 33 (including acknowledgment of Amendments), Section B, and Section K. All final monetary extensions shall be



in whole dollars only. The General Volume shall be organized as follows and contain the identified information.

**TAB B, SF 33** - The SF 33 shall be fully completed upon submission.

**TAB C, Section B** - Section B shall be submitted fully completed and error free. It shall contain the offeror's prices for the established Contract Line Item Numbers (CLINS).

**TAB D, Section K (Representation, Certifications, and Other Statements of Offerors)** – The offeror shall ensure that Section K is submitted thoroughly completed with all blocks in each certification/representation completed.

**TAB E, Small Business Subcontracting Plan** - Offerors that are classified as "Large Business" shall provide a Small Business Subcontracting Plan that contains all the elements required by FAR Clause 52.219-9. The Government is requesting goals from the Contractor for this acquisition for:

- Small Business
- Small Disadvantaged Business
- Women-Owned Small Business
- Historically Underutilized Business Zone (HUBZone) Small Business
- Veteran-Owned Small Business
- Service-Disabled Veteran-Owned Small Business

#### 1) Volume II – Mission Capability Volume - (Factor 1)

The Mission Capability Volume shall, at a minimum, be prepared in a form consistent with the Performance Work Statement (PWS) and the evaluation criteria for award set forth in Section M of this solicitation. The offeror shall address as specifically as possible the actual methodology you would use for accomplishing the PWS tasks.

##### **Evaluation Criteria:**

- The contractor shall describe the staffing plan, asset management, logistic support and information assurance for maintaining support continuity.
- The contractor shall describe how they will meet the technical aspects in PWS paragraph 5.0.

#### 2) VOLUME III – Past Performance (Factor 2)

The Government will perform a Confidence Assessment of the Offeror's past performance to arrive at a confidence rating. The Past Performance evaluation

will be accomplished by reviewing aspects of an Offeror's recent and relevant Past Performance, focusing on and targeting performance which is relevant to the effort as it directly relates to the work being procured under this solicitation and as defined in Section M. Past Performance information described herein is required on the offeror and all subcontractors, teaming partners, and/or joint venture partners proposed to perform 51% percent of the proposed effort based on the total proposed price.

The offeror shall include documentation regarding their relevant past performance as it directly relates to the work being procured under this solicitation. The offeror SHALL NOT go back any farther than 3 years for the submitted data. The offeror shall include:

- **Organization Structure Change History**— Organizational Structure Change History. Many companies have acquired, been acquired by, or otherwise merged with other companies, and/or reorganized their divisions, business groups, subsidiary companies, etc. In many cases, these changes have taken place during the time of performance of relevant present or past efforts or between conclusion of recent past efforts and this source selection. As a result, it is sometimes difficult to determine what past performance is relevant to this acquisition. To facilitate this relevancy determination, include in this proposal volume a "roadmap" describing all such changes in the organization of your company. As part of this explanation, show how these changes impact the relevance of any efforts you identify for past performance evaluation/performance confidence assessment. Since the Government intends to consider present and past performance information provided by other sources as well as that provided by the offeror(s), your "roadmap" should be both specifically applicable to the efforts you identify and general enough to apply to efforts on which the Government receives information from other sources.
- **Specific Relevant Contracts Format -** Sheets in accordance with Attachment 2 and are limited to 3 pages per reference. The offeror shall provide documentation outlining the offeror's past performance with contracts, as a prime or major subcontractor, which is the same or similar in nature, size, and complexity to the services being procured under this Solicitation.
- **Past Performance Questionnaire - See Attachment 3**, Past Performance Questionnaire. For the contracts identified on each Specific Relevant Contract Reference, the offeror shall forward a copy of the Past Performance Questionnaire to the points of contact responsible for monitoring performance under such contracts.

### 3) Volume IV- Small Business Participation Proposal

All offerors are required to submit a Small Business Participation Proposal individually addressing the following areas:

- The extent in which the small business programs listed in FAR Part 19 and Part 26 (small business, small disadvantaged business, woman-owned small business, HUBZone small business, service-disabled veteran-owned small business, Historically Black Colleges and Universities/Minority Institutions, etc.) are specifically identified in the Small Business Participation Proposal;
- The extent of utilization of small business firms on prior contracts; and
- The extent of participation of small business firms on this acquisition in terms of the value of the total acquisition. This shall be represented both in dollars and percentages for the base year and for each individual option period.

Prior Performance Information: Provide information substantiating the Offeror's track record of utilizing small business on past contracts. For Large and Small Businesses, provide descriptive information for all small business categories. Any information concerning long-term relationships with Small Business subcontractors, such as mentor-protégé relationships should also be provided.

### 4) Volume V Price

Pricing shall be submitted fully completed and error free in the offer schedule of the RFP. The Unit Price, Amount and Net Amount shall be completed for every CLIN and Option CLIN. All final monetary extensions shall be in whole dollars only. See attachment 1 labeled Adversary Air Bidding Assumptions for pricing flight hours with Government and/ or Civilian fuel costs.

In terms of "price reasonableness" the Government will focus on whether the price is too high to be considered fair and reasonable. In terms of "completeness", the Government will focus on whether the price appears to cover all of the work identified in the PWS. In terms of "balance", the Government will focus on whether the pricing is consistent throughout the term of contract to include any options. Other than certified cost or pricing data is not anticipated for the award of contract; however, the Government reserves the right to request such information should it become necessary consistent with FAR Subpart 15.4, Contract Pricing.

Certified cost or pricing data is not anticipated for the award of contracts due to expected competition; however, the Government reserves the right to request such information should it become necessary consistent with FAR Subpart 15.4, Contract Pricing.

Volume Organization. The Price Volume shall be comprised of two parts:

Price Schedule B.

The price narrative shall provide the basis of estimate for all major elements of price proposed. These narratives shall clearly explain the methodologies, calculations, exceptions and assumptions used in developing each price element. At a minimum, the offeror shall address the items identified in the table below.

In the Price Narrative Section, provide an explanation of the method of cost build-up, including base rate, fringe rates, labor overhead rates, and all applicable Other Indirect rates and factors (including General and Administrative 'G&A' rate).

DIRECT LABOR TABLE

PWS Para (f.i)	Labor Category (f.ii)	AWD Code (f.iii)	Exempt Non-Exempt (f.iv)	FTE (f.v)	Labor Hrs (Reg) (f.ii)	Wage Rate (f.vi)	Fringe Benefits (f.vii)	Indirect Burden (f.viii)	Fee	Total
						\$	\$	\$	\$	\$
						\$	\$	\$	\$	\$

\* Applicable Overhead or G&A factor(s)

If a subcontractor does not want to reveal proprietary information to the prime offeror, the Government will accept a direct submission of the pricing spreadsheets from the subcontractor in order to protect its proprietary information. Such direct submission must include the same information as specified in table above, in the same format and media, and must exactly mesh with the prime contractor's proposal.

The submission shall identify the prime contractor on the cover sheet

Prime contractors are responsible for conducting price analyses to establish reasonableness of proposed subcontractors' prices, and to include the results of these analyses in the pricing narrative.

It is also the responsibility of prime contractors to ensure their subcontractor (s) pricing proposal is submitted by the closing date/time. Proposals received that do not contain complete pricing for both the prime and all subcontractor(s) may not be considered for award.

In the event that portions of the requirement are proposed to be satisfied by subcontractors, the prime's proposal shall provide pass-through methodology and limitations.

The prime contractor is responsible to enter its subcontractor pricing.

If a subcontractor does not want to reveal proprietary information to the prime offeror, the Government will accept a direct submission of the pricing spreadsheets from the subcontractor in order to protect its proprietary information. Such direct submission must include the same information as specified in the above table, in the same format and media, and must exactly mesh with the prime contractor's proposal.

The submission shall identify the prime contractor on the cover sheet

Prime contractors are responsible for conducting price analyses to establish reasonableness of proposed subcontractors' prices, and to include the results of these analyses in the pricing narrative.

It is also the responsibility of prime contractors to ensure their subcontractor (s) pricing proposal is submitted by the closing date/time. Proposals received that do not contain complete pricing for both the prime and all subcontractor(s) may not be considered for award.

## Section M - Evaluation Factors for Award

The award will be made based on the best overall offer (i.e. best value) proposal that is determined to be the most beneficial to the Government, with appropriate consideration given to the four (4) evaluation factors: Mission Capability, Past Performance, Small Business Participation Plan and Price. Mission Capability is more important than Past Performance which is more important than Small Business Participation Plan. The Small Business Participation Plan is more important than Price. To receive consideration for award, a rating of no less than “Acceptable” must be achieved for the Mission Capability factor. Offerors will be cautioned that the award may not necessarily be made to the lowest cost offered. **NOTE: ALL NON-PRICE FACTORS COMBINED ARE SIGNIFICANTLY MORE IMPORTANT THAN COST/PRICE.**

### 1. FACTORS TO BE EVALUATED

The following evaluation factors will be used to evaluate each proposal: Award will be made to the offeror whose proposal is most advantageous to the Government based upon an integrated assessment of the evaluation factors described below.

Factor 1: Mission Capability: The Government will evaluate the contractor’s staffing plan, asset management, logistic support and information assurance for maintaining support continuity.

Factor 2: Past Performance: Each offeror’s past performance will be reviewed to determine relevancy and confidence assessment.

Factor 3: Small Business Participation Plan: A detailed explanation of the criteria for the evaluation is set forth in the “Evaluation Approach”, Paragraph C of this section.

Factor 4: Price: The resulting award will be a FFP IDIQ contract. Price reasonableness and completeness will be utilized in the evaluation of the Firm-Fixed Price effort.

### 2. EVALUATION APPROACH

All proposals shall be subject to evaluation by the Source Selection Team (SST).

a. The overarching evaluation approach for all factors is as follows:

- 1) Adequacy of Response. The proposal will be evaluated to determine whether the offeror’s methods and approach have adequately and completely considered, defined, and satisfied the requirements specified in the RFP. The proposal will be evaluated to determine the extent to which each requirement has been addressed in the proposal in accordance with the proposal submission section of the RFP.

- 2) **Feasibility of Approach.** The proposal will be evaluated to determine the extent to which the proposed approach is workable and the end results achievable. The proposal will be evaluated to determine the extent to which successful performance is contingent upon proven devices and techniques. The proposal will be evaluated to determine the extent to which the offeror is expected to be able to successfully complete the proposed tasks and technical requirements within the required schedule.
- b. **Mission Capability.** The Mission Capability evaluation provides an assessment of the offeror's capability to satisfy the Government's requirements. The evaluation will focus on the strengths, weaknesses and deficiencies of the offeror's proposal.
- 1) The Government will evaluate the contractor's staffing plan, asset management, logistic support and information assurance for maintaining support continuity.
  - 2) The Government will evaluate the contractor's proposal on how they will meet the technical aspects in PWS paragraph 5.0.
  - 3) **Mission Capability Risk Rating.** The Mission Capability risk rating includes consideration of risk in conjunction with the strengths, weaknesses, and deficiencies in determining technical ratings. Combined Mission Capability/ Risk evaluations shall utilize the combined Mission Capability/ Risk ratings listed in Table 1. There is no separate rating assigned to the individual tabs and no order of importance is stipulated. Tabs are simply used for evaluation purposes to derive a Factor rating.

TABLE 1 –Combined Mission Capability/ Risk Rating		
Color	Rating	Description
Blue	Outstanding	Proposal indicates an exceptional approach and understanding of the requirements and contain multiple strengths, and risk of unsuccessful performance is low.
Purple	Good	Proposal indicates a thorough approach and understanding of the requirement and contain at least one (1) strength, and risk of unsuccessful performance is low to moderate.
Green	Acceptable	Proposal meets requirements and indicates an adequate approach and understanding of the requirements, and risk of unsuccessful performance is no worse than moderate.
Yellow	Marginal	Proposal has not demonstrated an adequate approach and understanding of the requirements, and/ or risk of unsuccessful performance is high.
Red	Unacceptable	Proposal does not meet requirements of the solicitation, and thus, one or more deficiencies, and' or risk of unsuccessful performance is unacceptable. Proposal is un-awardable.

- c. **Past Performance.** The Past Performance evaluation will assess the relative risks associated with an offeror's likelihood of success in performing the solicitation's requirements as indicated by that offeror's record of past performance. Performance risk is assessed at the factor level after evaluating aspects of the offeror's recent past

performance and focusing on performance that is relevant to the services being procured under this solicitation. Offerors are cautioned that in conducting the performance risk assessment, the Government may use data provided in the offeror's proposal and data obtained from other sources, such as the Past Performance Information Retrieval System (PPIRS) or similar systems and State Department Watch Lists. Past performance areas of evaluation include:

- Business Relations
  - Quality of Service
  - Schedule
  - Cost Control
  - Customer Satisfaction
  - Compliance with Socio-Economic Goals
- 1) Each offeror will receive a performance confidence assessment rating based on the Offeror's recent past performance, focusing on performance that is relevant to the requirements of this solicitation. There are two aspects to the past performance evaluation. The first is to evaluate the offeror's past performance to determine how relevant a recent effort accomplished by the offeror is to the effort to be acquired through the source selection.
  - 2) Recency Assessment. An assessment of the past performance information will be made to determine if it is recent. To be recent, the effort must be ongoing or must have been performed during the past three (3) years from the date of issuance of this solicitation. Past performance information that fails this condition will not be evaluated.
  - 3) Relevancy Assessment. To be relevant, the effort must be of similar in nature of work, size, and complexity.
  - 4) There are four levels of relevancy as shown in Table 2. With respect to relevancy, more relevant past performance is a stronger predictor of future success and will have more influence on the past performance confidence assessment than past performance of lesser relevance.
  - 5) A relevancy determination of the offeror's (including joint venture partner(s) and major and critical subcontractor(s)) past performance will be made. In determining relevancy for individual contracts, consideration will be given to the effort, or portion of the effort, being proposed by the offeror, teaming partner, or subcontractor whose contract is being reviewed and evaluated. The past performance information provided in the proposal and obtained from other sources will be used to establish the degree of relevancy of past performance. Offerors without a record of relevant past performance will not be evaluated favorably or unfavorably on past performance and will receive a "Neutral" confidence rating.



<b>Table 2. Past Performance Relevancy Ratings</b>	
Rating	Description
Very Relevant	Present/past performance effort involved essentially the same scope and magnitude of effort and complexities this solicitation requires.
Relevant	Present/past performance effort involved similar scope and magnitude of effort and complexities this solicitation requires.
Somewhat Relevant	Present/past performance effort involved some of the scope and magnitude of effort and complexities this solicitation requires.
Not Relevant	Present/past performance effort involved little or none of the scope and magnitude of effort and complexities this solicitation requires.

- 6) The second aspect of the past performance evaluation is to determine how well Offerors have performed on referenced contracts.
- 7) Assigning Ratings. Performance Confidence Assessment. In conducting a performance confidence assessment, each offeror shall be assigned one of the ratings in Table 3.

<b>Table 3. Performance Confidence Assessments</b>	
Rating	Description
Substantial Confidence	Based on the offeror's recent/relevant performance record, the Government has a high expectation that the offeror will successfully perform the required effort.
Satisfactory Confidence	Based on the offeror's recent/relevant performance record, the Government has a reasonable expectation that the offeror will successfully perform the required effort.
Neutral Confidence	No recent/relevant performance record is available or the offeror's performance record is so sparse that no meaningful confidence assessment rating can be reasonably assigned.
Limited Confidence	Based on the offeror's recent/relevant performance record, the Government has a low expectation that the offeror will successfully perform the required effort.
No Confidence	Based on the offeror's recent/relevant performance record, the Government has no expectation that the offeror will be able to successfully perform the required effort.

- d. **Small Business Participation Proposal.** All offerors (both large and small businesses) will be evaluated on the level of proposed participation of U.S. small businesses in the performance of acquisition (as small business prime offerors or small business subcontractors) relative to the objectives and goals established herein. The government will evaluate:

- 1) The extent to which such firms, as defined in FAR Part 19, are specifically identified in proposals;
- 2) Identification of the complexity and variety of the work small firms are to perform;
- 3) The extent of participation of small business prime offerors and small business subcontractors in terms of the percentage of the value of the total acquisition; or alternatively may consider the percentage of 'planned subcontracting' dollars.
- 4) The extent to which the offeror meets or exceeds the goals: The Government will evaluate the contractor's small business participation percentages.

- 5) **Small Business Participation Factor Rating Definitions.** The Small Business Participation Factor will be evaluated by the SSEB using the following adjectival rating chart:

Adjectival Rating	Description
Acceptable	Proposal indicates an adequate approach and understanding of small business objectives.
Unacceptable	Proposal does not meet small business objectives.

- e. **Price.** Price will not be scored or adjectivally rated. Evaluation of Price will be performed using one or more of the price analysis techniques identified in FAR 15.404-1. Through these techniques the Government will determine whether prices are fair, reasonable and complete.
- 1) **Options.** To arrive at a Total Evaluated Price the Government will evaluate offers, for award purposes, by adding the total price of all option CLINs to the total price for the base CLIN. Evaluation of options shall not obligate the Government to exercise the option(s).
  - 2) **Utilization of 52.217-8, Option to Extend Services.** Circumstances may arise that require the Contracting Officer to utilize FAR 52.217-8, Option to Extend Services, upon the performance end date of Option Period 4, for no more than six (6) months. Pricing for an additional six (6) months will be evaluated based off of pricing proposed for Option Period 4 by adding one-half of the offeror's final option period price to the offeror's total price. Thus, the offeror's total price for the purpose of evaluation will include the base period, 1st option, 2nd option, 3rd option, 4th option, and 1/2 of the 4th option.