



OST GLOBAL SOLUTIONS



Getting On & Winning Through Top Federal Contract Vehicles

OASIS+ · Army MAPS · DoD SOF GSD
GSA MAS · SeaPort NxG

Compliance · Scorecards · Task Order Strategy ·
Bid Discipline

3/18/2026

www.ostglobalsolutions.com

AGENDA



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- **About OST Global Solutions**
- **2026 GovCon Landscape & Budget Forecast**
- **Vehicle Overview & Why They Matter**
- **Deep Dive: Each Vehicle (Verified Current Status)**
 - **GSA MAS — foundation, SIN alignment, application process**
 - **OASIS+ Phase II — open now, 13 domains, scorecard**
 - **Army MAPS — Draft RFP 5 (3/10/26), final RFP imminent**
 - **DoD SOF GSD — draft stage, final RFP Q2 FY26**
 - **SeaPort NxG — Navy mandatory IDIQ, watch for RA III**
- **Gap Analysis & Scorecard Strategy**
- **Common disqualifying gaps and timelines to close them**
- **How to maximize your scorecard points**
- **How OST Can Help You Win**



OST: Who We Are and What We Do



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HIGHLIGHTS

- Won \$27B+ for our clients in funded awards since 2005
- Nearly 20 years in GovCon BD: home of the GovCon Incubator
- AI in BD course (launched 2024) delivered to 112 companies

Bid & Proposal Academy

- 18 Courses: Foundations through Advanced Capture and Proposal Management
- Customized Corporate Training
- DoL-certified Government BD Apprenticeship Program

GovCon Catalyst

- Pipeline services that deliver a full business development strategy backed by real human intel that results with winnable opportunities and measurable ROI.

Capture and Proposal Services

- A **Capture** process that includes customer engagement, intelligence gathering, win strategy development, competitive analysis, teaming, and solution development.
- Developing entire **Proposals** from start to finish, collaborating with SMEs, providing surge support, or offering targeted proposal guidance and color team reviews.

GovCon Forecast



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2026 Government Contracting:

- Expected to improve vs. 2025 — more solicitations and task orders
- Remains highly competitive and structurally different from pre-2024 norms
- Primarily focused on **consolidating buying**: GWACs, IDIQs, BPAs, and GSA Schedule

Budget Growth / Stability

- **DoD**: \$848.3B → **\$961.6B** | +\$113.3B (+13.4%)
- **DHS**: \$65.1B → **\$107.4B** | +\$42.3B (+64.9%)
- **VA**: \$129.2B → **\$134.6B** | +\$5.4B (+4.1%)
- **DOT**: \$25.2B → **\$26.7B** | +\$1.5B (+5.8%)
- **GSA**: -\$0.9B → **\$0.5B** | +\$1.3B (Reversal)

Significant Increases:

- **\$113B+** for the Pentagon= **\$961.6B**
- **\$42B+** for DHS= **\$107.4B**

Budget Declines

- **HHS**: \$127.0B → **\$93.8B** | -\$33.3B (-26.2%)
- **NSF**: \$8.8B → **\$3.9B** | -\$4.9B (-55.8%)
- **EPA**: \$9.1B → **\$4.2B** | -\$5.0B (-54.5%)
- **NASA**: \$24.8B → **\$18.8B** | -\$6.0B (-24.3%)
- **DOE**: \$49.8B → **\$45.1B** | -\$4.7B (-9.4%)

Major Cuts:

- **(\$163B)** cut to non-defense spending
 - **(\$33B)** for HHS **(-26.2%)**

2026 Favors Firms Aligned To:

- **Defense,**
- **Security,**
- **Infrastructure, and**
- **GSA-led Vehicles**



IDIQ and VEHICLE TARGETS



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1. GSA MAS \$40B+/yr ●

Always open — gateway credential for all vehicles

2. OASIS+ Phase II \$60B+

Continuously open since Jan 12–13, 2026

3. Army MAPS ~\$50B

Draft RFP 5 (3/10/26) — Final RFP late Mar/Apr 2026

4. DoD SOF GSD SB IDIQ

Draft RFP stage — Final RFP expected Q2 FY26

5. SeaPort NxG \$50B ●

Watch SAM.gov for Rolling Admissions III

● Open/Active ● Pre-Final RFP ● Monitor SAM.gov

Items of Interest

- All are geared for small business with set-aside options
- \$200B+ in combined vehicle funding
- All benefit from GSA MAS/SIN alignment
- GSA consolidating more vehicles under MAS ecosystem

⚠ Army MAPS and SOF GSD are still pre-final RFP. Do NOT wait for the final RFP to start preparing — gate requirements (FCL, CMMC, ISO) take months to satisfy.

✓ OASIS+ Phase II is open right now. You can submit today.

Winning in 2026 = early preparation — not chasing final RFPs



Top Solicitations: GSA MAS



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The MAS Program

- Long-term government-wide contract with pre-negotiated pricing
- **\$40B+** in annual orders — largest federal contract vehicle
- Access to every federal agency with a single award
- Organized by **SINs** (Special Item Numbers) — products, services, solutions
- 2026: OneGov consolidation funneling **MORE** spend through MAS

Why SIN Alignment Is Critical in 2026

- **Eligibility gate** for The STORE (CIO-CS) and 2GIT
- GSA assuming NITAAC admin — SIN alignment now critical
- FAR Part 8 directs agencies to use MAS **before** open competition

★ **SIN Selection — Strategic, Not Administrative**

- SINs must align to downstream vehicle requirements
- Wrong SINs = disqualification on OASIS+, 2GIT, The STORE
- SIN modification via eMod — plan 30–60 days minimum



Multiple Award Schedule

Application Steps (6–12 Month Timeline)

- Register/update SAM.gov — UEI, CAGE, Reps & Certs
- Select category and SINs strategically (think downstream vehicles)
- Prepare commercial pricing (CSP — Commercial Sales Practices)
- Gather and document past performance narratives
- Submit offer via GSA eOffer portal
- Negotiate pricing and terms with GSA Contracting Officer
- Award — activate IOA relationship and begin marketing

Top Solicitations: OASIS +



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OASIS+: The Program

- Federal government's central platform for **non-IT professional services**
- 6 socioeconomic IDIQ pools · **13 service domains** (up from 8)
- No ceiling · **No cap** on number of awards — all qualifying offerors win
- 5-year base + 5-year option = **10-year vehicle**
- Task orders via **GSA eBuy**

Phase II Key Changes (Verified — Amendment 0008)

- **Continuously open** — submit any time, rolling admissions
- Expanded from 8 to **13 domains** — 5 new service areas added
- QPP **reusable across multiple domains** — reduces proposal burden
- Commercial, state, and local experience **counts** toward scoring
- Driven by EO 14240 — consolidating professional services under GSA

Phase 1 Support 22+ <small>100% Win Rate</small>	Phase 2 (Active) 40+ <small>Companies in submission</small>
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Estimated Value	\$60B+ (no ceiling)
Agency	GSA — Professional Services & Human Capital
Final RFP	Amendment 0008
Released	January 12–13, 2026
Status	Continuously open — submit now
Pools	6 socioeconomic IDIQs
Domains	13 (8 original + 5 new)
Award Policy	All qualifying offerors win

1	Total Small Business
2	8(a) Small Business
3	Service-Disabled Veteran-Owned (SDVOSB)
4	Historically Underutilized Business Zone (HUBZone)
5	Women-Owned Small Business (WOSB)
6	Unrestricted (all business sizes)

Top Solicitations: OASIS +



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13 Service Domains & Scorecard

Original 8 Domains (Phase I)

01	Management & Advisory
02	Technical & Engineering
03	Intelligence Services
04	Research & Development
05	Logistics
06	Environmental
07	Facilities
08	Enterprise Solutions

★ 5 NEW Domains — Phase II

NEW	Business Administration
NEW	Financial Services
NEW	Human Capital
NEW	Marketing & Public Relations
NEW	Social Services

SB / Socioeconomic pools	36 / 50 credits minimum
Unrestricted pool	42 / 50 credits minimum
Award policy	ALL qualifying offerors receive awards
Scoring model	Self-scoring against Qualifications Matrix (JP-1)
Submission portal	OASIS+ Symphony Portal (OSP)

Qualifying Projects (QPs) — largest driver, relevancy, recency, dollar value, quality
Domain Relevance — % alignment of QP scope to domain SOW
Federal Experience Projects — additional federal depth beyond QPs
Systems, Clearances & Certs — business systems, security clearances, ISO
Socioeconomic Status — active SBA certifications
Integrated Experience — multi-domain or complex scope

QP Key Requirements <ul style="list-style-type: none"> • Up to 5 QPs per domain · \$250K minimum value · within last 5 years • QPP reusable across multiple domains — major Phase II advantage • Commercial, state, and local projects eligible — federal NOT required

Top Solicitations: ARMY MAPS



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⚠ March 17, 2026: Draft RFP 5 released March 10, 2026. Final RFP anticipated **late March/early April 2026**. The previously announced March 4 proposals-due date was cancelled February 1, 2026. Multiple requirements have changed from prior drafts — verify all details against the final RFP when released.

What Is MAPS?

- Consolidates Army's **ITES-3S (\$12.1B)** and **RS3 (\$37.4B)** contracts
- **Knowledge-based professional and IT services** for the Army
- 5 domains · 29 subcategories · 10-year vehicle (5+5)

5 Service Domains

Engineering, Logistics and Operational Services
Management & Advisory: Acquisition Planning, Financial, Training, PM, QA, Risk Mgmt
RDT&E: Basic/Applied Research, Experimental Research, M&S, Prototyping
Emerging IT: AI/RPA, Cloud (IaaS/PaaS/SaaS), Big Data, Quantum, Cybersecurity, BPR
Foundational IT: Help Desk, IV&V, IT Training, IT Supply Chain, IT Management



Estimated Value	~\$50B
Agency	Army PEO EIS / ACC-APG
Solicitation #	W15P7T-25-R-MAPS
Awards Per Domain	~70 (30 LB/ELB + 25 SB + 15 CSV)
Final RFP (anticipated)	Late March / Early April 2026
Expected Awards	June 2026 (subject to change)

✓ Key Changes in Draft RFP 5 (March 2026)

- **50% off-ramp bidding rule REMOVED** — no longer required
- **SBs CAN use subcontract QPs** — reversed from prior drafts
- New **"Emerging Large Business" (ELB)** category 5 yrs, avg revenue <\$50M
- IT Domain narrowed — some areas moved to other IDIQs
- Pricing: FFP bid only for 2 personnel at virtual award session (\$50–\$100)

⊘ Gate Requirements (Pass/Fail)

- Secret Facility Clearance (FCL) — facility-level, accredited by DCSA
- ISO 9001:2015 certification — active, held by prime
- CMMC Final Level 2 (Self-Assessment or C3PAO-certified)
- Government-approved Accounting System

Top Solicitations: ARMY MAPS



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Scorecard Evaluation Categories (Up to 3 QPs Per Domain)

Systems & Rate Agreements

1,000 pts per additional govt-approved system or rate agreement

Certifications

1,000 pts each; CMMC Conditional/Final L2 (C3PAO) = 2,000 pts

Recency

1,000 pts/QP — end date within 2 yrs or ongoing with 1+ yr completed

Relevancy

Tiered points based on % capability match to domain scope

NAICS Alignment

Points for QP NAICS matching domain NAICS codes

CPARS / PPQ Quality

Tiered by rating; 'Exceptional' scores highest; 'Unsatisfactory' = 0 points

Dollar Value

Tiered — highest points for avg. contract value >\$50M

★ Vacancy Rate

Evaluated from last full year of QP performance; lower vacancy = higher score

★ Time-to-Fill

Avg. days to fill vacancies on QP; ≤30 days scores highest

★ Passthrough Rate

Based on actual invoices to subs; <30% passthrough = best points

- Up to **3 QPs per domain** (max 15 across all domains)
- Minimum contract value: **\$2.5M** (increased from \$2M)
- Each QP must include a **target goal or performance outcome**
- **SBs CAN use subcontract QPs** — confirmed in Draft RFP 5
- QP info must be **signed by a government official**
- NAICS must align to domain NAICS codes

- 1 Gate criteria reviewed — pass/fail — failure eliminates proposal
- 2 Scorecard evaluated — top-scoring proposals win seats
- 3 DORA bot (AI) determines contractor responsibility on top proposals
- 4 Large Businesses: Small Business Subcontracting Plan evaluated last
- 5 Ties broken by CPARS ratings or vacancy/time-to-fill rates

Critical Warning

- Government will **NOT** adjust self-scores upward if you make errors —
 - scores only go down
- All QP info must be accurate, verifiable, and signed by a government official

Top Solicitations: DoD SOF GSD



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What Is SOF GSD?

- USSOCOM-wide **Small Business Set-Aside** Multiple Award IDIQ
- Successor to SOF Core Support (SCS) contracts — expiring **March 2028**
- Emphasis: **Stability · Agility · Reach**

Five Service Categories (from Draft RFP)

- Education & Training Services — vocational, technical, curriculum development, multilingual, military exercises
- Management Support Services — strategic planning, advisory, media analysis, position papers
- Program Management — irregular warfare, acquisition improvement, analytics, complex project management
- Engineering, Technical & Professional Services — technical documentation, evaluations, operational support
- Administrative & Other Services — workflow efficiency, technical meetings, coordination

Government AI Use in Evaluation (Confirmed)

- USSOCOM will use AI to analyze proposals for compliance, summaries, strengths/weaknesses
- All final evaluation decisions remain with Government personnel

⚠ March 17, 2026: FINAL RFP HAS NOT BEEN RELEASED. USSOCOM updated the timeline January 26, 2026 — final RFP expected Q2 FY26 (April–June 2026).



🚫 Hard Gate Requirements (Confirmed in Draft RFP)

- Top Secret Facility Clearance (TS FCL) — required for prime at submission
- **Joint Ventures: BOTH partners must hold TS FCL** — confirmed Amendment 03
- **CMMC Level 1 (Self) required for prime AND all identified team members/subs**
- SPRS score demonstrating NIST SP 800-171 compliance
- Active SAM.gov registration · Small Business certification

Evaluation Approach

- **HTRO Self-Score Matrix** — offerors score against predefined criteria
- Substantiation Review — government validates all claimed points
- Price Evaluation — reasonableness + total compensation plans assessed
- Down-select may be applied based on self-score rankings
- JV proposals must include mentor-protégé agreement + signed JV agreement

Status	Draft RFP — No proposals accepted
Last Update	January 26, 2026
Draft Response (est.)	April 30, 2026 (draft only)
Final RFP (anticipated)	Q2 FY26 — April to June 2026

Top Solicitations: SeaPort NxG



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SeaPort NxG — Navy Professional Support Services

What Is SeaPort NxG?

- Department of the Navy's **mandatory vehicle** for engineering and professional support services
- **~\$5B per year** in task orders — all competitively solicited, no direct ordering
- **2,400+** IDIQ contract holders
- 23 functional areas: Engineering (12) + Program Management (11)
- 10 DoN commands · 106 authorized ordering offices
- USMC included — all Marine Corps TOs issued under SeaPort NxG
- Non-Navy federal agencies also authorized to use

Sample Functional Areas

Research & Development	Engineering Support
Software Engineering	IS/IA/IT Support
Program Mgmt Support	Financial Mgmt
Quality Assurance	Training Support
Logistics Mgmt	Safety Support

Note: Rolling Admissions II closed July 2024. No solicitation currently open as of March 2026. Monitor [SAM.gov](https://sam.gov) and navsea.navy.mil for Rolling Admissions III announcement. Current holders have a 4-year period of performance from RA II award.

Eligibility Requirements

- Active SAM.gov registration
- Registered under **NAICS 541330** — Engineering Services (\$47M SB size standard)
- Recent (within 10 years) + relevant **DoD** support experience as prime or sub
- **Expanded from Navy-only to any DoD support** for Rolling Admissions II
- No FCL required at vehicle level (expected for most task orders)
- No DCMA accounting audit required (beneficial for competitiveness)

- Rolling Admissions II closed **July 2024** — no open solicitation currently
- Monitor **SAM.gov** and navsea.navy.mil for Rolling Admissions III
- If not a holder: partner as **subcontractor** under a current holder to build experience for RA III
- **85%** of SeaPort NxG prime holders are small businesses

Estimated Value	\$50B IDIQ
Annual Orders	~\$5B per year
Sponsor	NAVSEA
SB Primes	85% of 2,400+ holders
RA II Status	Closed July 2024
Task Order Portal	SeaPort portal (mandatory)

Vehicle Comparison At-a-Glance



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Criteria	GSA MAS	OASIS+ Phase II	Army MAPS	DoD SOF GSD	SeaPort NxG
Value	\$40B+/yr	\$60B+ (no ceiling)	~\$50B	SB IDIQ	\$50B
Agency	GSA	GSA	Army PEO EIS/ACC-APG	USSOCOM	NAVSEA
SB Focus	SIN options	6 SB pools	25 SB awards/domain	✔ SB Only	85% SB primes
FCL Required?	No	No	✔ Secret (Gate)	✔ Top Secret (JV: both partners)	No (TOs likely)
CMMC Required?	No	No	✔ L2 (Gate)	✔ L1 — prime + ALL team members	No
Sub QPs OK?	N/A	Yes	✔ Yes — Draft 5	Check final RFP	N/A
Evaluation	Price + Compliance	Self-Scorecard (JP-1)	Self-Scorecard	HTRO Self-Score	Technical Narrative
Current Status	Always Open	Open — Submit Now	⚠ Final RFP late Mar/Apr	⚠ Final RFP Q2 FY26	Watch for RA III
GSA MAS Needed?	N/A	Strongly advised	Not required	No	No

GSA MAS is the foundation. OASIS+ is open now — submit today. MAPS & SOF GSD: prepare immediately — final RFPs are imminent. SeaPort: monitor for RA III.

Gap Analysis: Your Critical First Step



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"The biggest mistake is waiting for the final RFP to determine if you qualify. At that point, meaningful fixes are no longer possible."

What a Gap Analysis Reveals

- Whether past performance aligns to targeted domains/functional areas
- Current scorecard points vs. minimum thresholds required
- Missing certifications (CMMC, ISO, FCL) requiring 3–18 months to obtain
- NAICS code gaps and SIN alignment issues
- Contract dollar values insufficient for qualifying projects
- Whether teaming is required to close gaps before submission

Common Disqualifying Gaps by Timeline

SAM.gov issues (expired, missing NAICS)	1–2 weeks
ISO 9001:2015 missing (MAPS gate)	3–6 months
CMMC L1 missing (SOF GSD — all team members)	3–6 months
CMMC L2 missing (MAPS gate)	6–18 months
Secret FCL missing (MAPS gate)	12–18 months
Top Secret FCL missing (SOF GSD — all JV partners)	12–18 months
QPs below \$2.5M threshold (MAPS)	Can't retroactively fix
Wrong/missing SINS (for downstream vehicles)	6–12 months via eMod

Phase 1 Scorecard Assessment

Score your company against each vehicle's qualification matrix. Identify current point total and delta to threshold.

Phase 2 Documentation Audit

Review all CPARS, contracts, clearances, and certifications for eligibility and scoring value.

Phase 3 Gap Identification

List every gap by severity — disqualifying vs. point-loss — and realistic time to close.

Phase 4 Action Plan

Prioritize actions. SAM.gov fix = 1 week. FCL or CMMC = start to day — 12–18 months minimum.

OST Vehicle-Specific Scorecard Assessments

- **OASIS+** — domain gap analysis across all 13 domains
- **Army MAPS** — assessment against Draft RFP 5 criteria
- **SOF GSD** — HTRO self-score matrix analysis and positioning
- Sign up for GovCon Catalyst + receive a **FREE assessment**

Scorecard Strategy: Maximizing Your Points



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The Scorecard Mindset

- **Documentation quality beats raw experience.** Any small business that prepares early, builds the right teaming strategy, and meticulously aligns past performance to the domain scorecard can win an award.

Proven Maximization Tactics

- Identify your **best 10+ past performance projects first** — then narrow to the highest-scoring combination
- For MAPS: document actual **vacancy rates, time-to-fill, and passthrough rates** — these dominate scoring
- For OASIS+: **commercial, state, and local projects count** — don't limit to federal experience
- Map each QP explicitly to domain language using **the government's own keywords**
- Request CPARS upgrades where justified — **one rating level = significant point difference**
- Start with domains where your credentials **already match strongly**
- For MAPS: **SBs can now use subcontract QPs** — confirmed Draft RFP 5
- For SOF GSD: ensure **all team members** have CMMC L1 — not just the prime

Quick Reference — Verified Thresholds

OASIS+ SB pools	36 / 50 credits minimum
OASIS+ Unrestricted	42 / 50 credits minimum
OASIS+ award policy	All qualifying offerors win ✓
Army MAPS awards/domain	~70 (top scores win seats)
MAPS sub QPs allowed?	✓ Yes — confirmed Draft 5
MAPS 50% bidding rule	✗ Removed in Draft 5
SOF GSD CMMC scope	All team members — prime + subs

Teaming as a Gap Closer

- **OASIS+:** partner QPs and past performance can augment your score
- **Army MAPS:** subcontract QPs confirmed allowed — use strategically
- **SOF GSD:** teaming allowed; all members need CMMC L1; JV both need TS FCL
- **SeaPort NxG:** sub experience builds track record for RA III

OST Teaming Portal

200+ pre-vetted partners ready to connect

How OST Can Help



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- **Opportunity Qualifications**
- **Gap Analyses**
- **Teaming Strategies:** OST Teaming Portal (200+ Partners)
- **Win Theme Development**
- **Scorecard Assessment, Review, and Guidance**
- **Prior, Draft, or Final RFP Delivery:**
 - Annotated Outlines, Compliance Matrices, Schedule Plans (w/ Color Team Reviews)
 - Proposal Management and Writing, Desktop Publishing, Graphics, Cost/Pricing
 - Separate Compliance SME Support

Scorecard-Based Deliveries (Active Now):

OASIS+ Phase II

Army MAPS

DoD SOF GSD

Currently supporting 40+ clients

OST SUPPORTS 8 COMPANIES BEING AWARDED MDA SHIELD

100% WIN RATE



Free Scorecard Assessment Offer

Sign-Up for OST's GovCon Catalyst Monthly Pipeline Services & Receive a Free OASIS+, ARMY MAPS, or DOD SOF GSD Scorecard Assessment

Multiple pools and domains with teaming solutioning and introductions

≥85%

PWin (OST as PM)

≥90%

Opps designated for bid

Let's Partner in Winning Business



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Bill Schalik
Partner, President

c: 240-401-4302

o: 301-384-3350

e: bschalik@ostglobalsolutions.com

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