

OST GLOBAL SOLUTIONS

WEBINAR · ON-RAMP STRATEGY

Getting On **OASIS+**

Your roadmap to the \$60B+ governmentwide IDIQ



5/27/2026

Agenda

01



About OST Global Solutions

Who we are and why we're the right partner

02



What Is OASIS+ — and Why Now?

The \$60B+ vehicle reshaping professional services

03



The 6 Pools & 13 Service Domains

Where you fit — and where opportunity lives

04



The On-Ramp Reality

Continuous open solicitation — what that means

05



How to Successfully On-Ramp

Scorecard strategy and submission essentials

06



How OST Helps You Get There

Capabilities, services, and what's next

Who Is OST Global Solutions?

20+

YEARS IN GOVCON

\$27B+

WON FOR CLIENTS

96%

CLIENT SATISFACTION RATING

— WHAT WE DO: THE ONLY FIRM THAT SPECIALIZES IN PIPELINE, CAPTURE/PROPOSAL, AND TRAINING UNDER ONE ROOF

BD CONSULTING

GovCon Catalyst

FEDERAL PIPELINE SUPPORT

- Opportunity Identification
- Gap Analyses and Qualifications
- Daily IDV monitoring

CAPTURE & PROPOSAL

Win Support

CRADLE TO GRAVE BD SOLUTIONING

- Capture management, proposal management, compliance leads
- Proposal writing, desktop publishing, graphics support
- Cost/pricing (inc.'s PTW), orals coaching

B&P ACADEMY

Training

FOUNDATIONS THROUGH ADVANCED CAPTURE AND PROPOSAL

- 18 specialized courses on BD, capture, and proposals
- DoL-Certified BD apprenticeship

What Is OASIS+?

GSA's largest governmentwide, multi-agency contract program for professional services

\$60B+

CEILING

Total estimated contract ceiling across all 6 pools

10 YR

ORDERING PERIOD

5-year base period plus 5-year option period

13

DOMAINS

Service domains aligned to professional services

6

POOLS

Separate IDIQs — by business size & socioeconomic status

WHY OASIS+ MATTERS

The federal government's go-to vehicle for complex, non-IT professional services

Replaces **legacy OASIS and OASIS Small Business** · Streamlines acquisition for **all federal agencies** · Designed to handle **FAR Part 15 negotiated procurements** at scale

Why Now Matters

— THE SHIFT

As of **Amendment 8** (January 2026), OASIS+ is a **continuous open solicitation** — no more fixed application windows.



Continuous On-Ramp

- **No limits on the number of awardees**
- No overall budget ceiling at the master IDIQ level
- GSA evaluates submissions as they arrive
- Reapply with updated qualifications anytime



Advantages

- **Executive Order 14240, "Eliminating Waste and Saving Taxpayer Dollars by Consolidating Procurement,"** dated March 20, 2025
- Agencies are migrating off legacy OASIS
- More task orders flowing to OASIS+ each quarter



Caution

- Continuous ≠ easier — bar stays high
- Self-scoring methodology still removes weak claims: Don't drink your own bathwater
- **Off-vehicle work is shrinking**

The 6 Pools

Each pool is a separate IDIQ. Your business size & socioeconomic status determines eligibility.

<p>POOL 1</p> <p><i>Unrestricted</i></p> <p>Any business size — large primes welcome</p>	<p>POOL 2</p> <p><i>Total Small Business</i></p> <p>Open to all small businesses</p>	<p>POOL 3</p> <p><i>8(a) Small Business</i></p> <p>SBA-certified 8(a) program participants</p>
<p>POOL 4</p> <p><i>Women-Owned Small Business</i></p> <p>Certified WOSB / EDWOSB</p>	<p>POOL 5</p> <p><i>SDVOSB</i></p> <p>Service-Disabled Veteran-Owned Small Business</p>	<p>POOL 6</p> <p><i>HUBZone Small Business</i></p> <p>Certified Historically Underutilized Business Zones</p>

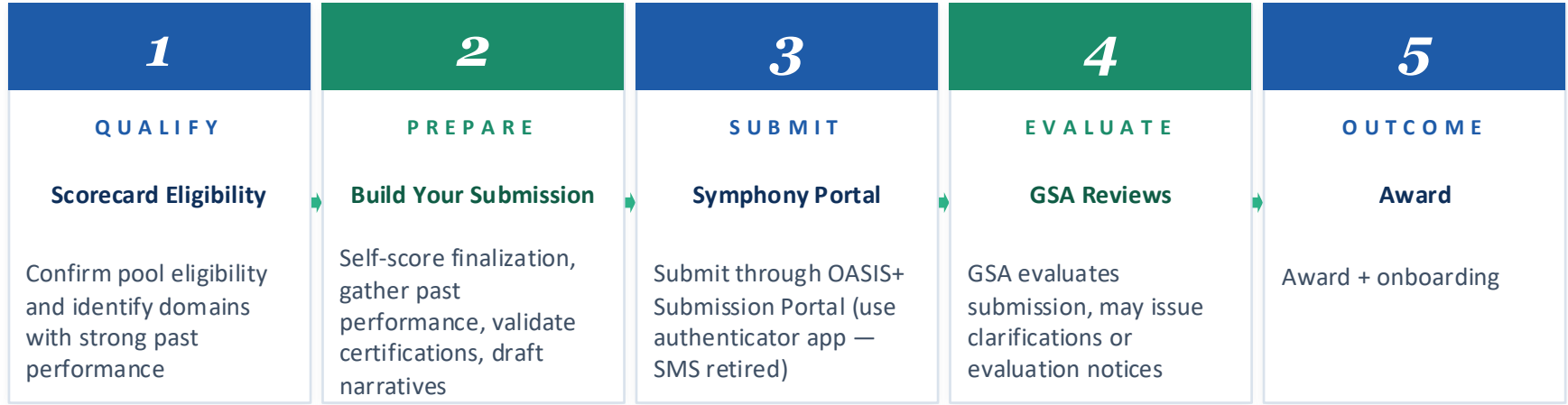
The 13 Service Domains

Largely comprised of functional groupings of highly complex, customized, and integrated services — pick where your past performance lives.



KEY STRATEGY: Apply for domains where you have strong, documentable past performance. *Quality beats quantity.*

How the Process Works



WHAT THE CONTINUOUS ON-RAMP CHANGES

- ✓ Submit anytime — no fixed deadlines
- ✓ Denied? Reapply with corrections and Section L.5.9 debrief response
- ✓ GSA evaluates on a rolling basis — first-in advantage
- ⚠ Same package + little remediation = same denial. **Fix the gap first.**

The Scorecard

OASIS+ uses a self-scoring methodology. You claim points; GSA validates each claim. Unsubstantiated claims are removed.



THE GOLDEN RULE OF SCORING

"If you can't prove it with documentation, don't claim it"

GSA removes from consideration any proposal element where the Offeror does not clearly demonstrate that the claimed criteria is met — leaving you with a LOWER aggregate score than if you'd never claimed it.

The Top 5 Mistakes That Get Denied

01

Claiming domains you can't substantiate

FIX: Apply only where you have 3+ strong projects or a teaming partner that adds the appropriate QP's and Capabilities

02

Weak or missing past performance documentation

FIX: Pull CPARS, contract narratives, agency POCs — and verify before submitting

03

Submitting expired or invalid certifications

FIX: Audit every cert before submission

04

Inconsistent self-scoring math

FIX: Have an OASIS+ SME check every score and supporting documents

05

Symphony submission without verification

FIX: Using an OASIS+ SME to assist or lead this submission

Realistic Timeline to Submission

WEEKS 1-2	WEEKS 3-5	WEEKS 6-7	WEEK 8
<p><i>Eligibility & Strategy</i></p> <ul style="list-style-type: none">▪ Confirm pool eligibility▪ Map past performance to domains▪ Identify gaps & decide what to claim	<p><i>Build the Package</i></p> <ul style="list-style-type: none">▪ Pull CPARS & narratives▪ Verify certifications▪ Draft scorecard & supporting docs	<p><i>Final Review</i></p> <ul style="list-style-type: none">▪ Fresh-eyes scorecard review▪ Documentation audit▪ Compliance check against RFP	<p><i>Submit via Symphony</i></p> <ul style="list-style-type: none">▪ Final authenticator app login▪ Upload via OASIS+ portal▪ Track for clarifications

REALITY CHECK: 5 -8 weeks is the minimum if you start prepared. If you're building DCAA-compliant accounting, getting ISO-certified, or chasing a missing 8(a) cert, **add 3-6 months.**

Where We Add Value



READINESS

OASIS+ Assessment

Full audit of your eligibility, scorecard potential, and gap analysis



CAPTURE

Strategy & Pre-Submission

Pool/domain selection, win strategy, scorecard optimization



PROPOSAL

Proposal Development

End-to-end package finalization — narratives, documentation, compliance



WHITE GLOVE

Submission

Strategic submission in GSA's Symphony Portal

A Minimum Investment for a Path to Increased Revenue Generation

Why OST Is the Right Partner

DEPTH

OASIS+ Support

SME's

Built for GovCon

- Over 70 OASIS+ Submissions
- 20+ in Process

PROOF

60+ Awards

WON

Track Record

- 98% Win-Rate
- Nationally Recognized OASIS+ Support Organization

Solution

Ad-Hoc and Turnkey

AGILE APPROACH

-
- Scorecard Completion and Review
 - Compliance Reviews
 - Full-Application Completion and Submission

What's Next

01

Assess your eligibility

Audit which pools you qualify for and which domains you can credibly claim

02

Map your past performance

Pull every contract from the last 5 years. Match each to a domain. Identify your 3 strongest.

03

Audit your certifications

ISO, CMMI, EVMS, DCAA — what's current, what's expired, what should you pursue?

04

Build your team

Identify who owns scorecard, past performance docs, certifications, narrative writing

05

Set a target submission date

Work backward. 5-8 weeks minimum if you're already prepared. Plan accordingly.

Ready to Move Forward?

START HERE

Free 30-Min Consultation



We'll discuss your OASIS+ readiness and give you actionable next steps — at no cost.

[Book a Call →](#)

GO DEEPER

Readiness Assessment

Comprehensive review of your OASIS+ eligibility, scorecard potential, and a roadmap to submission.

[Get Assessment →](#)

BUILD CAPABILITY


B&P Academy Training

Train your team on capture, proposal, and pricing — including OASIS+-specific guidance.

[View Courses →](#)


Contact OST Global Solutions

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*Thank
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Let's win OASIS+



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